



News

Volume 1, Number 1 – 05 March 2007

AXSDry is a complete set of online tools and databases designed for the dry bulk shipping industry. Hundreds of operators, brokers, charterers and financial institutions save time and effort by pooling their key information in one place. Members agree they make better decisions by easily interacting data with our powerful assessment and analysis tools. AXSDry enables you to have a complete view of the dry bulk shipping market – without having to sort through thousands of e-mails, or manage multiple programs on your desktop.

What's New?

AXSMarine in Singapore! We're pleased to announce that AXSMarine is expanding and will be opening an office in Singapore in April. **Florie Jacquet**, an experienced AXSMarine sales and support manager currently based in our Paris, France headquarters, will be moving to Singapore to head up our sales activities for Asia Pacific. We will distribute full contact details shortly.

AXSDry Welcomes New Members

AXSMarine is pleased to welcome **ETA Dubai** and **WorldWaves Tehran** to the AXSDry community. Both companies operate their own vessels and are keen to receive quoted positions in the system, so do please add them to your sharing groups. If you wish to know more about either company, please contact us and we will pass on your request.

Inside AXSDry

Cargo Manager

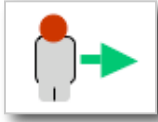
The AXSDry Research and Development teams have given **AXSDry Cargo Manager** a much better look and feel, and they've added many useful features, such as the automatic joining of duplicates and the ability to historically trace statistics of available cargos. The new AXSDry Cargo Manager is easier to read and infinitely faster to browse. If you wish to have a look, please contact us so we may open up your access.

Port Library

Which ports have been updated in 2007? The **AXSDry Port Library** contains extensive information about berths and DAs. By clicking on "Missing Info", you can ask AXSMarine to collect and place information on new ports, or to update existing ones. The AXSDry Port Library can also be used to store your own information, for your private use. Take a look at the AXSDry Port Library today: 114 port DAs have already been added or updated in 2007, including 36 with berth information.

Brokers: In Brief.....

We're getting feedback from a lot of cargo brokers that they are increasingly finding the **selective sharing of voyage estimations** very handy when dealing with their close clients. AXSDry's sharing functions allow you to selectively and securely share lines of data (such as voyage estimations) that are in your private databases. Please contact us if you'd like to know more.



Tips & Tricks

1. **Use the pop-up options**, available for AXSDry Vessel Manager and AXSDry Calculator. This saves time reloading screens if you regularly switch to and from them.
2. **Save search proformas** and open them directly from the 'Manage' search results screen by clicking on the "Qmatch" button.
3. **Click on Manage/Search or hit the ESC key** on your keyboard to easily switch between AXSDry Vessel Manager Search and the Results screen.
4. **Download TurboTop** and keep the AXSDry Position QuickUpdater in front of all other windows. (TurboTop is freeware, download it from <http://www.savardsoftware.com>)

Quality Control.....



At AXSMarine, we do our best to deliver the most high-performance solutions as possible. Nevertheless, with an offer as rich and vast as ours, "bugs" are inevitable. If you discover a bug while working, **please let us know: tell us exactly where, and what happened**. This will help our technical teams prioritize their work and resolve the problem fast. In the "Help" menu, click on 'Bug Report' and send any details; you could also contact our support desk, or your usual customer representative.

Useful Link

What time is it in...? Wondering what time it is in Rotterdam, Hong Kong, Singapore, Rio de Janeiro, or San Francisco? Visit "**The World Clock**" website at <http://www.timeanddate.com/worldclock/> and you'll never have to add or subtract time zones in your head again!



AXSDry News is available free of charge upon request, at AXSMarine's discretion.

Editor-in-Chief: Stephen Fletcher, AXSMarine Commercial Director
 Editorial Committee: Emmanuelle Aguilar, Olivier Bianchi, Florie Jacquet
 All texts © AXSMarine 2007

Please send your feedback, comments and questions to support@axsmarine.com