



News

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AXSDry is a complete set of online tools and databases designed for the dry bulk shipping industry. Hundreds of operators, brokers, charterers and financial institutions save time and effort by pooling their key information in one place. Members agree they make better decisions by easily interacting data with our powerful assessment and analysis tools. AXSDry enables you to have a complete view of the dry bulk shipping market – without having to sort through thousands of e-mails, or manage multiple programs on your desktop.

What's New?

A completely updated **AXSDRY CARGO MANAGER** was launched 2nd May, 2007. Now you can more efficiently enter, search and manage your market orders, private orders, TCs and COAs. Our new interface is fast and easy to use. Contact us to set your personal export formats.

AXSDry Welcomes New Members

Cargill Ocean Transportation has adopted our position management tools to help coordination among their Handysize/max teams in New Jersey, London, Geneva, Singapore & Tokyo.

Intergal LLC (adba Rich Stone Ltd) of Kiev will use our position management system to centralise their data.

Inside AXSDry

Port Library

Since the beginning of April, we have updated information on a total of 52 DAs and 36 berths. Note that we have included revised Indian port dues, valid as from the end of April 2007. Remember to use the "Missing Info" button to send us your requests for information that is not yet present or not up to date.

Voyage Calculator

This very popular tool is being upgraded to reflect the latest technological developments from AXSMarine's R&D team, as well as to incorporate some user-requested changes. Add *your* requirements to our work list!

Your input, requests for improvements and other suggestions are welcome through the end of June.



Operators: In Brief

Operators benefit most by using our system to consolidate the large amount of information they receive regarding market vessel positions in conjunction with their own operated vessels: with AXSDry, they see all of their data in one place. This invaluable timesaving function is supported by our common vessel database, where private information can be saved, including file attachments.

Brokers: In Brief

Brokers can use part or all of the features and functions of AXSDry. Many of our broker customers use it to securely manage all of their chartering business needs, including vessel positions and comments, fixtures, cargo orders, T/C and freight estimations or comparisons, freight matrices, distances, port DA/restrictions, Baltic indices, vessel technical database, private vessel info, and more. AXSDry allows brokerage offices and teams to centralise their information.

Charterers: In Brief

From a budgetary perspective, the AXSDry Calculator package often proves invaluable to charterers. We provide public and private freight matrices enabling multiple voyage estimations to be made simultaneously, ideal when making annual and/or quarterly budget variances. Voyage estimations are made on a regular basis for benchmarking purposes.

Tips & Tricks

- 1.** Use the percentage sign [%] as a wildcard in your search requests. For example, searching for "A% Friendship" will return the vessel "Asian Friendship."
- 2.** Search on Vessel Exnames in the Quickupdater
- 3.** Use the 'D' marker when updating positions to mark vessels as direct or period candidates, enabling better management of your position database.
- 4.** Use our useful converters available under the Calculators menu: Currency, Area, Mass, Length, Speed and Volume.

Useful Link

If you are a regular traveler and want to manage your life remotely, utilise your pocketPC or BlackBerry to its fullest by downloading WebIS Money – a very useful tool!
<http://pocketinformant.com>

AXSDry News is available free of charge upon request, at AXSMarine's discretion.

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