

# AXSMarine

**News Release – For Immediate Release – April 3, 2007**

## **AXSMarine Opens Singapore Office**

**Paris (France) and Singapore, April 3, 2007, 2006** – On April 16th 2007 AXSMarine will open a new representative office in Singapore.

The new office will be run by AXSMarine's Asia Pacific Commercial Manager, Florie Jacquet. Bringing with her a wealth of experience, Florie previously worked at their Paris head office and across Europe.

AXSMarine is the industry leader in easy-to-use interactive databases and online knowledge tools for shipping professional including charterers, owners, operators and brokers in dry bulk, wet bulk and liner shipping.

From its new Singapore base, AXS Marine will manage products promotion and support for the Asia-Pacific region. Singapore is well located in relation to other major business centres in the area; it has an active multinational maritime business community; and most importantly from AXS Marine's perspective, several of its major customers (including APL-NOL, CMA-CGM, PIL, Clarksons and McQuilling) have offices in the city. They and many other potential clients will benefit greatly with local support from AXSMarine specialists.

In welcoming Florie to the position, Steve Fletcher, AXS Marine's Commercial Director said, *"The Asia-Pacific region is key to our objectives for continued growth, and we estimate that 50% of our new business will originate from here over the next three years. It is in support of these objectives that we have appointed Florie to this vital role. She has the support of AXS Marine's entire worldwide network and we, of course wish her every success."*

Florie can be reached at [florie.jacquet@axsmarine.com](mailto:florie.jacquet@axsmarine.com)  
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### **About AXSMarine**

AXS Marine's interactive, Internet-based software is designed for the chartering side of the shipping industry. It comprises multiple databases and tools specific to vessel and cargo chartering; such as vessel & cargo fixtures, managing forward vessel & cargo positions, voyage estimations and comparisons, simultaneous multiple calculations, indices, a port library, port distance tables and much more. All of the tools are fully interactive and supported by extensive databases. It offers customers the possibility to selectively share their private information with anybody within the user community.

All of these functions provide the global maritime industry with a single information platform within which they may share information, and a set of uniform interactive tools - together, this combination makes the industry more efficient and more transparent in areas uniformly recognised as needing such improvements.

### **For more information about AXSMarine:**

Contact Fabrice Demichel at +33 1 53 43 05 70, or visit our web site at [www.axsmarine.com](http://www.axsmarine.com)

**AXSMarine: Connecting the Shipping Community**

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