



About AXSMarine

June 2008

www.axsmarine.com

The shipping industry

AXSMarine provides services to shipping industry professionals:

- Bulk, Liner & Tanker operating companies
- Shipbrokers
- Charterers
- Financial institutions, banks and investment funds
- Terminal operators
- Port and liner agencies
- Research houses
- Consultants
- Universities

The problem

The shipping industry today has:

- **Too much** information to research & compile, residing in multiple, sometimes costly sources
- **Unsearchable** information: impossible to retrieve what they need when they need it
- **Aging, closed, proprietary** information management systems, **not suited** to taking advantage of “Web 2.0”

**The phrase “Web 2.0” refers to a second generation of Internet-based communities and services which aim to facilitate collaboration and sharing between users.*

Our solution

With AXSMarine, shipping industry professionals can transform their massive overload of raw data into useful, searchable information.

**The result?
Work faster,
manage more
efficiently
and plan
better.**

Industry-wide enthusiasm for our databases

Our value-added information is redistributed by:

- Lloyds List (indices)
- Journal de la Marine Marchande (indices)
- Reuters (indices, market estimates, ship and port aggregated data)

Our value-added information is used by:

- Dynamar researchers
- Infospectrum researchers
- European Community analysts
- Lloyds List journalists
- TradeWinds journalists
- Coal Marketing journalists
- Universities
- Many other publications



Our 4 Products

Our 4 product lines

AXSDRY 

AXSS&P 

AXS α LINER 

AXSTANKER 

1,500
individual users

10,000
connections daily

Our offer for dry bulk



Instead of ***searching*** for information, AXSDry's 120+ clients can simply ***access and use it*** to make smarter choices and better decisions.



- **Vessel Manager**
- **Cargo Manager**
- **Voyage Estimator**
- **Fixtures**
- **Distance Calculator**
- **Freight Matrices**
- **Chat and comments**
- **Newsletters**

Our offer for sales & purchase



AXSS&P is a secure, web-based complete **Sales & Purchase system**. It is easy to learn and easy to use.



- **All individual vessel data is available on one easy-to-view screen.**
- **Full integration with MSOutlook is available using plug-ins, including address book functionality**

Our offer for liner shipping



Over 160 clients access the system's ***data sorting, processing and sharing technologies*** as the leading research database and productivity tool available.



- **Detailed service info.**
- **Vessel Fixtures/Sales & Orderbook**
- **Vessel Positions**
- **Vessel Descriptions**
- **Daily News & archive**
- **Weekly Newsletter**
- **Detailed Reports**

Our offer for wet bulk



Our ***exclusive membership*** of 90+ tanker brokers votes to approve the admission of any new applicant before granting him access to our ***state-of-the-art technologies***.

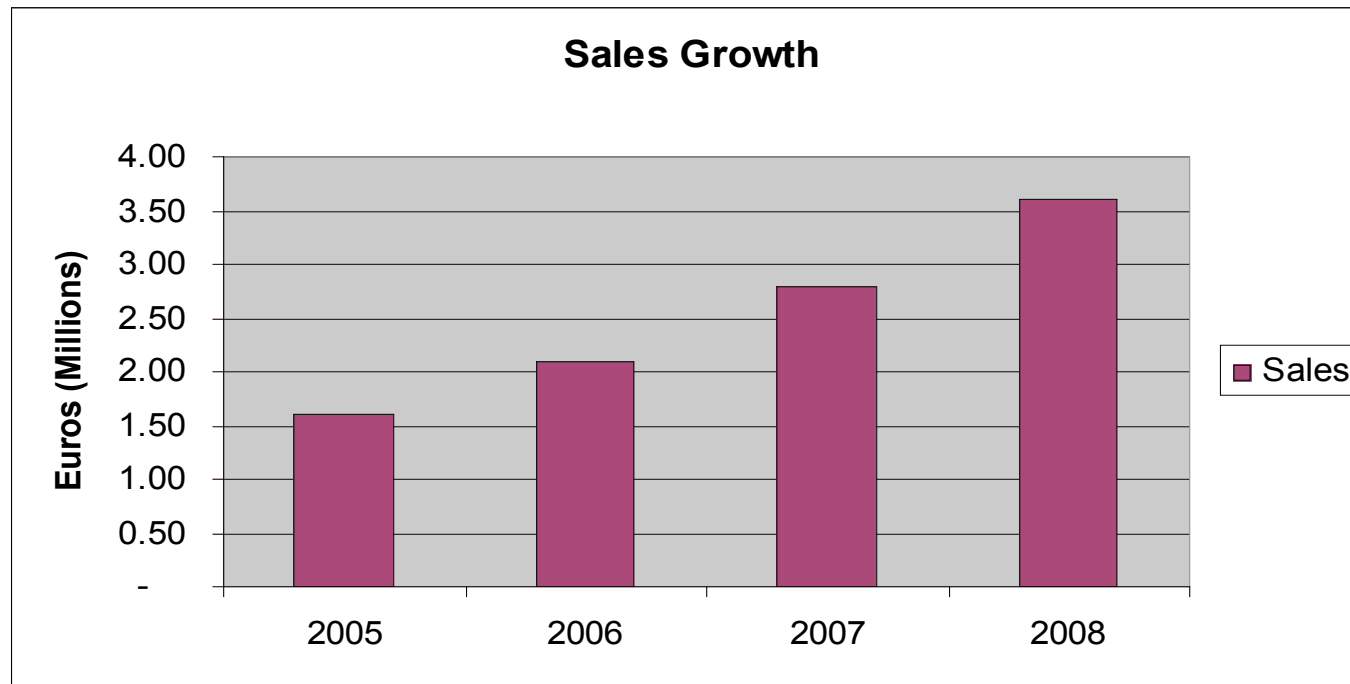


- **Vessel Positions**
- **Distance Calculator**
- **Vessel Descriptions**
- **Voyage Estimator**
- **News**



Looking forward

Sales



Founded June 2000 – Today 16 employees

Development strategy



Grow sales organically and with new products

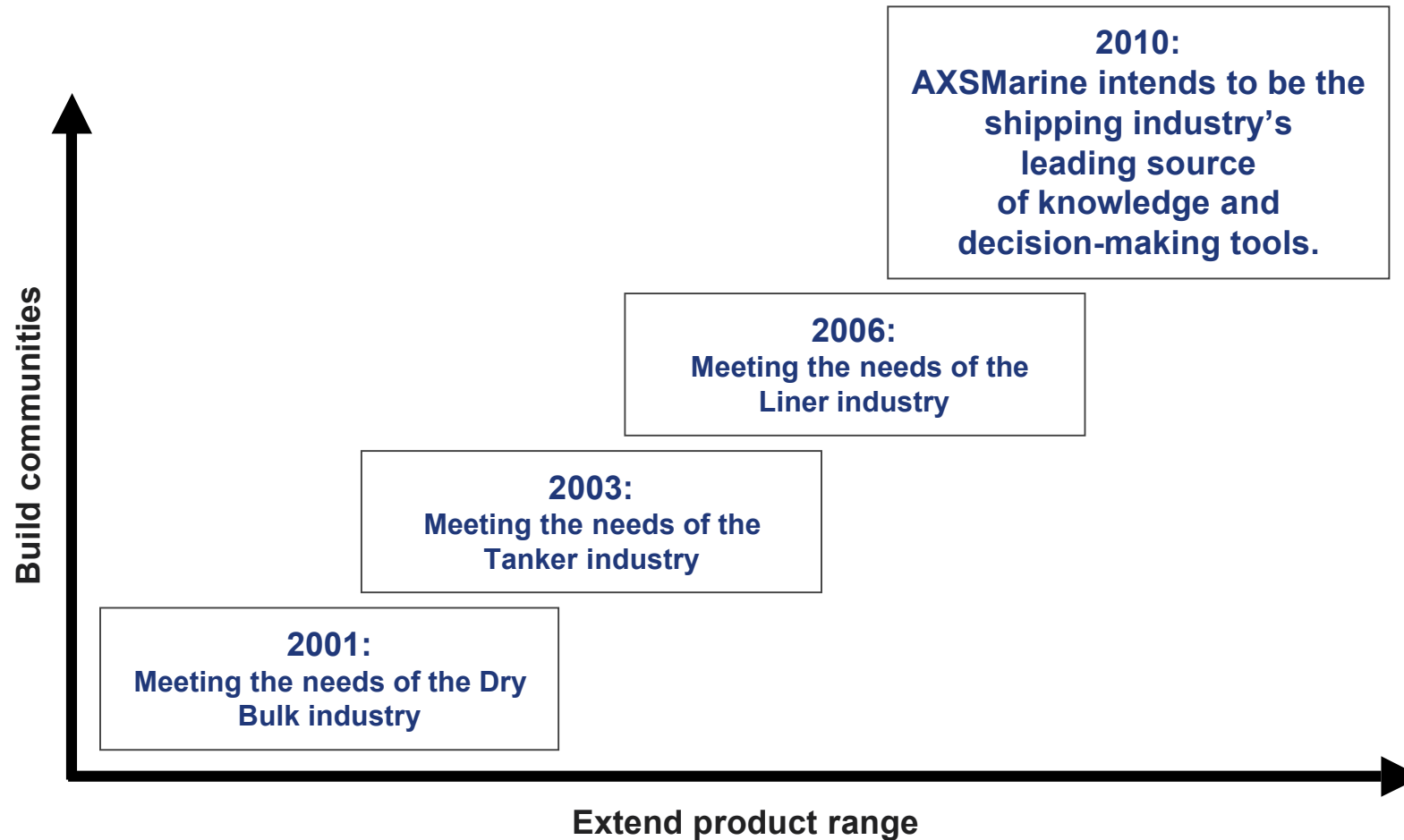


Create liquidity for our shareholders



Find synergies with like-minded companies to increase liquidity

Development vision





Thank you

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